

STAKEHOLDER PRESSURE CHECK

From Delivery Under Pressure – a 5-minute check-in on one relationship carrying delivery pressure

Pick one stakeholder or working relationship where you can feel delivery pressure showing up.
You don't need to fix it today. Just see it clearly.

1. WHICH RELATIONSHIP?

Name the relationship, and why it matters to delivery.

2. WHAT ARE THE SIGNS?

Under pressure, these are often the first things to shift. Tick what feels true right now.

- ☐ Communication has gotten more tense or formal
- ☐ Concerns are going unspoken
- ☐ Assumptions are multiplying
- ☐ Trust feels like it's weakening
- ☐ A difficult conversation keeps getting postponed

Which one feels most true right now, and why?

3. WHAT IS THE RELATIONAL BALANCE?

Every interaction is a deposit or a withdrawal.

Recent deposits, moments that built trust:

Recent withdrawals, moments that cost trust:

Right now, is this account running positive or negative?

4. WHERE'S THE GAP?

The Authority Paradox: you may be accountable for outcomes you don't control.

What are you accountable for here that you don't have formal authority over?

5. ONE THING TO DO DIFFERENTLY

Don't leave with an observation. Leave with a next step.

Based on the concepts from the "Delivery Under Pressure" webinar, what's one thing you'll do differently with this relationship?

See the "Key Ideas and Models" download for a refresher. If you need a conversation, the "Difficult Conversation Mini-Tool" helps you prepare for it.

Trust isn't just how the relationship feels. It changes how efficiently it works.

WHEN AUTHORITY IS LIMITED, HOW YOU RELATE BECOMES PART OF HOW YOU DELIVER.

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